



PROPOSAL FOR SPS SYSTEM, TRAINING AND CONSULTATION

PREPARED BY:



SUBMITTED TO:





Executive Summary

Following the invitation for Request For Proposal (RFP) from **KERIS SAKTI GROUP ("KSG")**, a meeting was held at Booth of **SALIHIN**, during the Lan Berambéh 2017 program, Dewan Tun Razak 2, Hall 2, PWTC.

SALIHIN, therefore, is pleased to submit a proposal to install SPS accounting software to serve the GST and accounting needs, training and consultation for **KSG** a quality service with the right team and experience.

This proposal outlines the services scope, expected timeline and proposed fee for the engagement.



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About Us

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SALIHIN

1.0 About Us

- About **SALIHIN**
- Key Management Team
- Services
- Our Diverse Clients
- Our Local and International Networks



About

SALIHIN IT Curation Sdn Bhd is also known before as (**SALIHIN** GST Services Sdn Bhd) is a registered company with MSC Malaysia status. This recognition by the Government of Malaysia through the Malaysia Digital Economy Corporation (MDEC), enables **SALIHIN** IT Curation Sdn Bhd to produce and enhance our products, services to both local and foreign companies.

SALIHIN IT Curation Sdn Bhd is a network member firm of **SALIHIN**. **SALIHIN** is the brand under which independent member firms of **SALIHIN** International LLP (**SALIHIN** International) operate and provide professional services. Leveraging on its experienced international and local Shariah advisers as well as drawing on the global knowledge and resources of **SALIHIN** member firms, **SALIHIN** IT Curation provides advisory and others services in IT Audit & Due Diligence , IT Governance and Planning, IT Project Management , IT Risk Management , IT Strategy and Assessment, Business Intelligence, IT Sourcing/Outsourcing, Enterprise Resource Planning (ERP) , Software Development and Customization.

Vision

To become the preferred national accountancy firm of Malaysia.

Mission

SALIHIN is dedicated to creating value by focusing on customer satisfaction and growth, excellent internal business process and superior human capital resource development.



A Member of



A Certified Company of



Status Company



Trainee Development - Gold



AUTHORISED TRAINING EMPLOYER



RECOGNISED
EMPLOYER
PARTNER

Private & Confidential



About Us

Services

SALIHIN offers wide spectrum value for money services:

AUDIT & ASSURANCE

Statutory Financial Statement Audit
Review Engagements
Compilation Engagement
Agreed Upon Procedures

GST & BUSINESS ACCOUNTING SOLUTION

Preparation & Submission: GST-03
GST Accounting and Review for users of SPS
Preparation of Full Sets Accounts
Preparation of Management Account or
Reports
Forensic Accounting

GST ADVISORY

GST Strategic Planning
Cash Flow Planning & Pricing Strategy
GST Bad Debt Management
GST Record Keeping and Internal Control
GST Special Transaction
GST-IT Advisory
Transfer of Going Concern
GST Audit and Investigation
Advice on GST Ruling & Appeal
GST-03 Monthly Submission Review
Monitoring TAP System
GST Annual Adjustment
GST Training & Education Services
GST Accounting Software

DIRECT TAXATION

Mergers and Acquisition Tax Advisory
Corporate Tax Compliance and Planning
Transfer Pricing Advisory
Transfer Pricing Documentation

Tax Audit, Investigation & Appeal
International Tax Consulting
Real Property Gain Tax
Tax Accounting
Tax Risk Management



About Us

Services (Cont.)

SALIHIN offers wide spectrum value for money services:

IT CONSULTANCY

- IT Audit & Due Diligence
- IT Governance and Planning
- IT Project Management
- IT Risk Management
- IT Strategy and Assessment
- Business Intelligence
- IT Sourcing/Outsourcing
- Enterprise Resource Planning (ERP)
- Software Development and Customization

SHARIAH AUDIT & ADVISORY

- Islamic Banking Product Structuring
- Islamic Securities: Sukuk Issuance & Structure
- Islamic Wealth Management Advisory
- Islamic Private Equity Advisory
- Establishment of Islamic Bank
- Zakat & Waqf Accounting Software (SPS)
- Shariah Compliance Training Program
- Shariah Training & Education, Research & Development
- Shariah Internal & External Audit, Review & Screening
- Shariah Risk Management
- Shariah Legal Advisory
- Shariah Governance & Supervision

TRANSACTION & CORPORATE FINANCE

- Internal & Forensic Auditing
- Enterprise Risk Management
- Due Diligence & Business Valuation
- Financial Statement Analysis
- Raising Seed/Start-Up Capital
- Agreed Upon Procedures

- Management Buy-In(MBI) / Buy-Out (MBO)
- Project and Infrastructure Finance
- Pre and Post IPO Advisory
- Raising and Restructuring of Debt
- Governance and Compliance Advisory
- Merges, Acquisition and Demergers



About Us

Services (Cont.)

SALIHIN PREMIER SOLUTIONS (SPS)

GOODS & SERVICES TAX (GST)

21 days rules
GST-03 online submission
Simplified tax invoice
Self billed tax invoice



ZAKAT & WAQF

Monthly waqf contribution
User friendly setup
Customizable waqf calculation
Zakat calculation enhancement



FINANCIAL

Regulate user access
Audit trail enhancement
Dynamic graph propagation
Easy to use



INVENTORY CONTROL

Location transfer
Item count and adjust
Inventory planning report
Inventory transaction report



Profit
& Loss



Responsive



Bilingual



Financial
Report

*With SPS LITE,
whatever your
business is,
we'll make sure
you look professional.*

Intelligently Designed for SMEs
"By Accountants For Accountants"

SPS
SALIHIN PREMIER SOLUTIONS
INTELLIGENT ACCOUNTING SOFTWARE
SALIHIN PREMIER SOLUTIONS (SPS)

*We are proud to present...
another intelligent product of SPS...*

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SPS LITE
ACCOUNTING
"MEMUDAHKAN PERNIAGAAN ANDA"

*"SPS LITE,
recommended
accounting software
by TEKUN Nasional!"*





About Us

Our Diverse Clients

SALIHIN serves diverse clients including corporate companies, foundations / non-profit organisations, government bodies, government linked companies and educational institutions. Their diversity spans across different sectors of the economy.





About Us

Our Local and International Networks

i2an



MALAYSIA

Batu Caves
Johor Bahru
Kuching
Kuala Terengganu
(TAF)

Our Local Branches

Buenos Aires
Mexico
Boston
Los Angeles
Miami
New York
San Francisco

America

Europe

Paris
Frankfurt
Milan
Rome
Luxemborg
Bucharest
Moscow
Barcelona
Madrid
Lausanne
Rotterdam
London
Kviv

Asia

Shanghai
Hong Kong
Tokyo Kuala Lumpur
Singapore
Dubai
Sydney
New Delhi
Ramat Gan
Taiwan

SALIHIN is a member firm of i2an, a reputable global network of accountants which have presence in America, Asia and Europe as well as all the international financial centres.





The Proposal

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Independence
Scrutineer

2.0 The Proposal

- Introduction
- Approach and Methodology
- Professional Fee
- Why **SALIHIN**?



The Proposal

Introduction

We understand that **KERIS SAKTI GROUP ("KSG")**, is a printing company that operate in Kuching, Sarawak. Based on our communication and meeting at booth of **SALIHIN** during Lan Berambeh 2017 program, Encik Sharul Izam Ahmad, Managing Director of **KSG**, explained that the company does not have any accounting system yet and all transaction activities are recorded manually using Excel.

It is understood that **KSG** intends to engage the services of **SALIHIN IT Curation Sdn Bhd** for the SPS system, Training and consulting expertise to facilitate in monitoring and preparing comprehensive solution framework to meet the requirements.

We will carry out this engagement as **KSG** system consultant upon appointment.

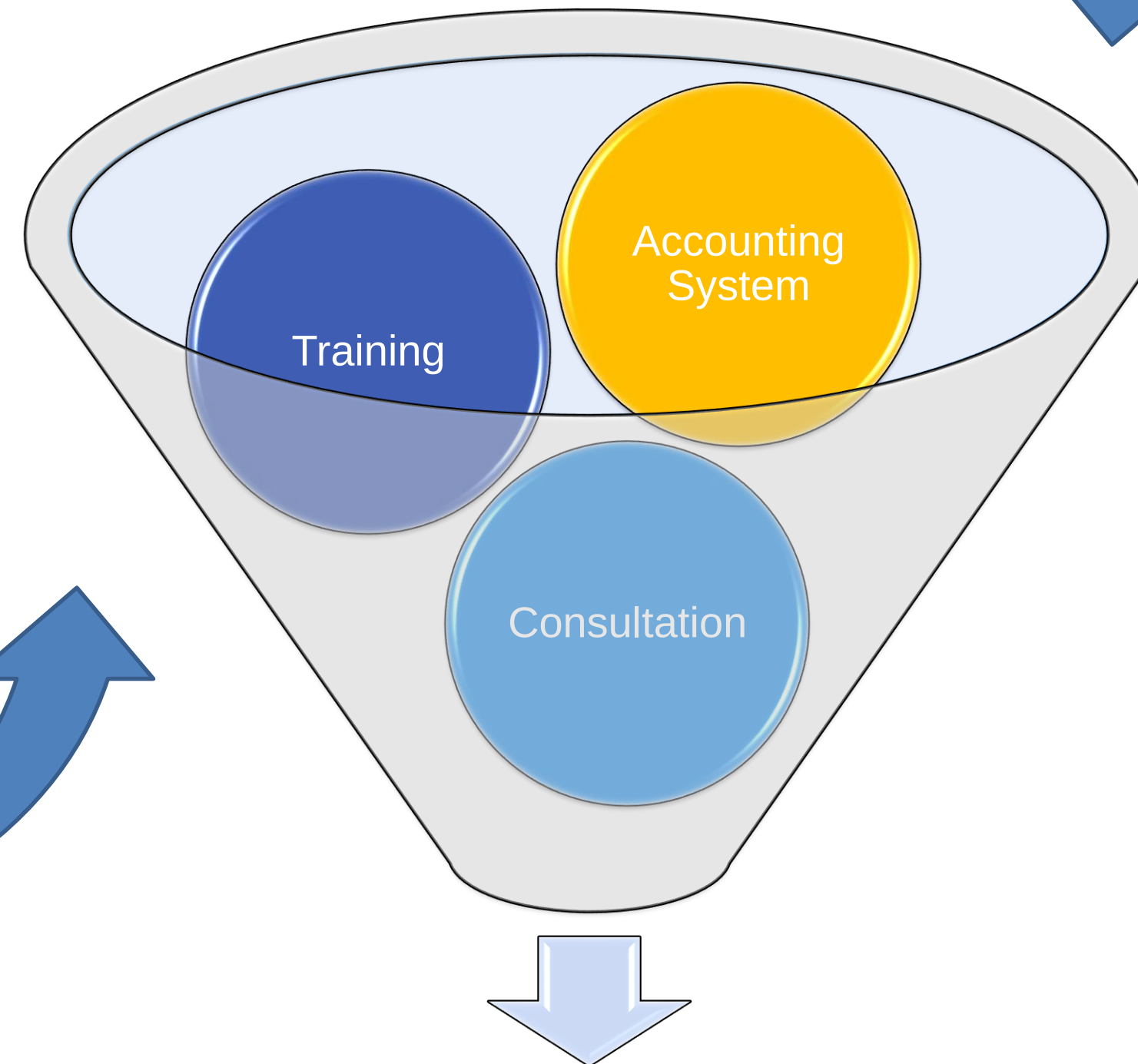


The Proposal

Scope of Work



REQUIRES SERVICES



OFFER SERVICES



Services



The Proposal

Approach and Methodology





The Proposal

Time Frame & Deliverables

DETAILS	November 2017	January 2018	April 2018	July 2018	October 2018
SPS Training	20/11/2017				
Business Training • Company Registration • Human Resource • Accounting • GST • Book Keeping • Obligation	21/11/2017				
Monitoring • Invoices check • GST submission • Book Keeping • Human Resource • Obligation		15/1/2018 - 16/1/2018	9/4/2018 - 10/4/2018	9/7/2018 - 10/7/2018	8/10/2018 - 9/10/2018

** If there is any changes required, the timeline will be affected.



The Proposal

Professional Fee

Terms and conditions

1. The fees are subject to 6% GST and out of pocket expenses such as logistic and travelling, telecommunication charges and other expenses which will be charged to you at cost.
1. Should there be any additional work that would cause our billing to be significantly higher than the above estimate or should you at later stage indicate that you wish to add or change the scope of our agreed work or include other modules which will incur additional time cost on our part, we will be pleased to discuss with you and obtain your prior agreement on the revised amount on the addition/variation of the scope of work. Our fees shall be payable irrespective of the outcome of the transaction.
1. Payment terms (negotiable):
 - **30%** down payment before commencing of work
 - **15%** balance payment after each site visit (Monitoring for 3 times)
 - **25%** balance payment after completion of work
 - Invoiced amounts must be paid within 30 days from the invoice date.



The Proposal

Professional Fee (Cont.)

The philosophy of **SALIHIN** is to provide the maximum in client service and individual staff capabilities at the minimum cost, which can be achieved within the highest professional standards and competence levels.

Our fees are based on the complexities of the assignment, the level of staff and experience required and the time committed on the assignment by our staff as well as the level of skills and responsibilities involved to complete the work.

Engagement	Total Fee
Keris Sakti Group	
1) Installation SPS Accounting System 14.1	FOC
2) Training - SPS and Business Training (2 days)	RM 5, 500.00
3) Monitoring – Business Operation (4 times x2days)	RM 13, 200.00
TOTAL	RM18, 700.00
GST (6%)	RM1,122.00
GRAND TOTAL	RM19, 822.00



The Proposal

WHY SALIHIN?

The following are key reasons why **SALIHIN** should be your firm's preferred choice:



01.

Experienced Employees

We have the right 'hands-on' team with vast knowledge and relevant experience.



02.

Comprehensive Reports

We would be able to provide complete and comprehensive reports in tandem to your key areas of concern.



03.

Quality Service Delivery

Our Engagement Partner, Board of Advisors and Managers will be involved in closed co-operation for quality service delivery.



04.

Value for Money

We offer 'value for money' without compromising on the quality and timeliness of our services.



05.

Minimal Disruption

We will apply our considerable experience to ensure minimal disruption to clients' daily operations.



The Proposal

WHY SALIHIN? (Cont.)

The following are key reasons why **SALIHIN** should be your firm's preferred choice:

Commitment

Our mission emphasizes responsive personal attention to help you fulfill your mission and achieve your goals. Our team works with you in an integrated fashion, and we are committed to:

- Performing the work within a timeframe mutually agreed upon between **KSG** and **SALIHIN**.
- Timely, prompt and responsive attention. We encourage the entire client service team to act proactively.
- A strategic, organized approach to engagement management.
- A job done efficiently and at a commensurate price — with minimal disruption to your staff and/or office procedures.

Philosophy

We hold ourselves accountable to a very high standard of behavior. We always focus on doing the right thing regardless of how it “sells”. Our accountability philosophy has been the cornerstone of **SALIHIN**, it has guided our growth for over 15 years and will continue to guide future growth and practice.



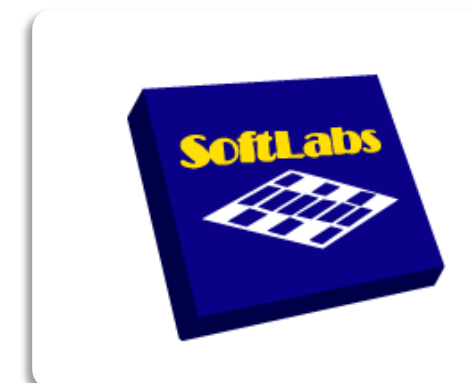
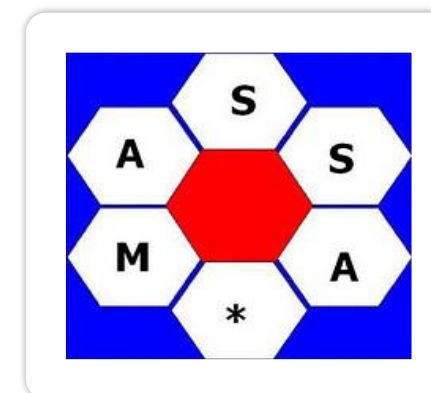
The Proposal

WHY SALIHIN? (Cont.)

Over 15 years, **SALIHIN** has extensively and consistently been involved in IT Consultancy specialising in Accounting, Software Development and Customization.

Some of our major clients include:

- ❖ Syarikat Air Terengganu Sdn Bhd
- ❖ Siti Nurhaliza Productions (M) Sdn Bhd
- ❖ Hussein Khamis Sdn Bhd
- ❖ Teh Tarik Place
- ❖ Massa Associates
- ❖ ITEM Engineering
- ❖ Bio-Chem





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